

Mr. Pablo Fleiss

Address: 5431 Grove Ridge Way, North Bethesda MD 20852, USA | Tel Nº: +1 (202) 664-3042
E-mail: pablo.fleiss@gmail.com / pfleiss@worldbank.org | Webpage: <http://www.pablofleiss.com>
Date of Birth: 4 April 1974 | Country of Birth: Uruguay

Profile

Seasoned professional with 15+ years of international experience in economic analysis, development effectiveness monitoring and evaluation, strategic planning, and policy dialogue. Ph.D. in economics with strong analytical and quantitative skills and in-depth expertise in economic development, international finance, and statistics. Robust interpersonal and communication skills and ability to effectively collaborating with diverse and multicultural teams. Adept at synthesizing complex issues quickly and providing strategic advice and orientation for decision-making purposes. Extensive knowledge of Multilateral Development Banks' corporate and operational activities, public and private sector development, productivity, and Sustainable Development Goals.

Professional Experience

The World Bank. Washington, DC

Senior Consultant (*August 2019 - Present*)

- Currently writing a paper on measuring the productivity of female farmers and business owners for the Gender and Energy Program
- Member of the core team that prepared the Systematic Country Diagnostic Update for Egypt
- Co-authored an Advisory Services Report on Productivity in Argentina for the Firms, Entrepreneurship, and Innovation Unit
- Prepared a research paper on Trade in Services for the Office of the Chief Economist for East Asia and the Pacific

Inter-American Development Bank. Washington, DC

Counselor, Board of Executive Directors (September 2007 - May 2010) & (*May 2012 - July 2019*)

- Provided technical and strategic advice to the Executive Director for Uruguay, Paraguay and Bolivia in the oversight, monitoring, and evaluation of IDB Group corporate and operational activities
- Represented the constituency at Board Committees. Assisted the Executive Director for Uruguay in his role as Chairman of the Budget and Financial Policies, Policy and Evaluation, and Steering Committees
- Assessed public and private sector loan proposals for over \$12 billion yearly and monitored the execution and evaluation of the IDB Group projects and programs. Reviewed financial and operational policies, budget proposals, institutional strategies, business plans, initiatives, and results frameworks. Oversaw the development effectiveness of the Bank's activities
- Discussed the country program evaluations and strategies for all the borrowing countries and the sector evaluations and framework guidelines for all the sector priorities of the Bank. Conducted technical analyses and wrote policy briefs for Directors and Governors
- Developed ongoing dialogue with senior management and national authorities. Actively participated in negotiations among shareholders on major institutional initiatives, including the Ninth General Capital Increase and the Private Sector Consolidation

International Labour Organization. Geneva, Switzerland

Labor Economist (P4), Department of Statistics (*June 2010 - April 2012*)

- Responsible for the Short-Term Indicators Database, which provided timely data on labor markets in the aftermath of the 2008-2009 crisis. Coordinated and managed the collection, evaluation, processing, and dissemination of Decent Work Indicators, part of the Global Indicator Framework for the Sustainable Development Goals
- Provided technical backstopping, guidance, and advice to ILO technical departments, constituents, and experts. Implemented communication protocols with other international institutions (Eurostat, IMF, OECD).
- Revised standards and guidelines on poverty and income distribution statistics and developed statistical methods and quantitative models for analyzing labor markets. Supervised the preparation of statistical reports

Universitat Pompeu Fabra. Barcelona, Spain

Instructor and Researcher (*August 2003 - July 2007*)

- Instructor of Econometrics, Method of Quantitative analysis, and International Economics (undergraduate courses) and teaching assistance of Econometrics (graduate courses)
- Research assistance in papers published in top economic journals

Ministry of Industry, Energy and Mining. Montevideo, Uruguay

Economist, National Direction of Industry (*October 1999 - July 2002*)

- Led a team that researched industrial competitiveness and prepared sectoral studies, monthly reports, policy proposals, and trade policy analysis. Supported the formulation of industrial-sector development strategies
- Served as a member of the inter-ministerial advisory board for anti-dumping investigations and the Uruguay delegation in trade negotiations between MERCOSUR and the European Union

Education

Ph.D. in Economics, Universitat Pompeu Fabra Barcelona, Spain (*Summa Cum Laude*, 2010)

- [Dissertation: Essays on trade, productivity, and specialization](#) | Advisor: A. Ciccone

MSc in Economics, Universitat Pompeu Fabra Barcelona, Spain (*With Honors*, 2003)

- [Tesis: Changes in inequality: An empirical investigation](#) (Suficiencia Investigadora)

BA in Economics, Universidad de la República Montevideo, Uruguay (2000)

- [Tesis: El mercado Uruguayo de la salud en la última década: Cambios en el sistema de remuneraciones a los médicos e incentivos económicos](#)

Academic Experience

Papers

- [Multilateral development banks in Latin America and the Caribbean: Recent trends, the response to the pandemic, and the forthcoming role](#) (2021), ECLAC Office in Washington, DC (w/ M. Bisogno)
- [Understanding and promoting firm-level productivity and growth in Argentina](#) (2020), World Bank Advisory services and analytics report (w/ J.E. Lopez Cordova)
- [Financing development in Latin America and the Caribbean: The role and perspectives of Multilateral Development Banks](#) (2019), ECLAC Studies and perspectives series (w/ R. Artecona and M. Bisogno)
- [Trade and sectoral productivity](#) (2011), *The Economic Journal* (w/ H. Fadinger)
- [Trade liberalization and specialization dynamics](#) (2010), Universitat Pompeu Fabra

Collaboration in Books and Reports

- [Egypt Systematic Country Diagnostic Update](#) (2021), World Bank Group
- [Sustainability for a warming planet](#) (2015), H. Llavador, J.E. Roemer, and J. Silvestre, Harvard University Press
- [Statistical update of Arab States and Territories and North African Countries](#) (2011), ILO, Department of Statistics
- [The quality of public policies and economic growth](#) (2008), G. Lopez, Centre of Industrial Economics, Barcelona
- [Macroeconomics](#) (Spanish 6th Edition, 2006), N.G. Mankiw, Antoni Bosch, editor

Technical Reports

- [Assessing the consistency and quality of IDB Invest Development Effectiveness Learning Tracking and Assessment Tool](#) (2021), Impacto Consulting, Report prepared for the IDB Invest Development Effectiveness Division
- [Trade in services in East Asia](#) (2020), Research paper for the Office of the Chief Economist for East Asia and Pacific, The World Bank
- [Proposal to redesign the way credit fees are charged](#) (2007), IDB Circulars of the Board of Executive Directors (w/ M. Bisogno)
- [El mercado de la vivienda en España: burbujas, jóvenes y políticas públicas](#) (2005), Fundación BBVA, Team Leader: J. G. Montalvo
- [Sistematización de indicadores de educación superior](#) (2002), Asociación de Universidades Grupo Montevideo, (w/ M. Torello)
- [Recuperación de costos de formación en la Universidad de la República](#) (2001), Documentos de Rectorado (w/ G. Oddone)
- [Programa de crédito para jóvenes emprendedores](#) (1999) Project evaluator for the National Development Corporation of Uruguay
- [Estimación econométrica de la demanda a futuro en el Puerto de Montevideo](#) (1997), Scott Wilson Group, Team Leader: H. Roche

Instructor

- [Econometrics & Methods of quantitative analysis](#) (1999-2007), Universitat Pompeu Fabra, Universidad de la República, Universidad de Montevideo, Universidad Católica del Uruguay
- [International economics](#) (2005-2006), School of International Studies, Universitat Pompeu Fabra
- [Health economics and management](#) (2000-2001), Universidad de la República
- [Introduction to economics](#) (1998-2002), Universidad de la República

Newspapers and Blogs

- [Una primera aproximación a la medición de impactos comerciales de un posible TLC con China](#) (September 2021), Suplemento de Economía, "La Diaria", Uruguay
- [We cannot ignore firms and the jobs they create if we want to address poverty and inclusive growth—so here is what we did](#) (April 2021), Jobs Diagnostics and Solutions Community of Practice, The World Bank (w/ A. Gonzalez)
- [El orden de los factores y la productividad: una evaluación del crecimiento económico 2005-2019 en Uruguay desde la óptica de la contabilidad de crecimiento](#) (April 2021), Suplemento de Economía, "La Diaria", Uruguay
- [The impacts of COVID-19 on firms' total factor productivity in Latin America](#) (December 2020), Impacto Consulting Blogs
- [Mejor pensar fuera de la caja: sobre la creación de la Agencia de Monitoreo y Evaluación de Políticas Públicas](#) (June 2020), Op-ed "La Diaria", Uruguay
- [Se obtiene lo que se paga](#) (July 2013), Op-ed "La Diaria", Uruguay

Presentations in Conferences and Seminars

- Seminarios del Instituto de Economía de la FCEA de la Universidad de la República, July 2021, Montevideo, Uruguay
- Experts Meeting on Recent Advances in Jobs Diagnostics, The World Bank, April 2021, Washington, DC
- [Open Lecture](#), Universidad Católica del Uruguay (main speaker), October 2019, Montevideo, Uruguay
- 1st Sustainability and Development Conference, University of Michigan, November 2018, Ann Arbor, Michigan
- Decent Work Forums, International Labor Organization, February 2012, Geneva, Switzerland
- Course on Labor Market Information: Data Analysis (instructor), International Training Centre of the ILO, April 2011, Turin, Italy
- Geneva Trade and Development Workshop, World Trade Organization, October 2010, Geneva, Switzerland
- V Euro-Latin Study Network on Integration and Trade, Inter-American Development Bank, October 2007, Barcelona, Spain
- XXII Jornadas Anuales de Economía, Banco Central del Uruguay, August 2007, Montevideo, Uruguay
- Seminarios deCON, Facultad de Ciencias Sociales de la Universidad de la República, August 2007, Montevideo, Uruguay
- 10th Annual Conference on Global Economic Analysis, Purdue University, June 2007, West Lafayette, Indiana
- XV Jornadas Anuales de Economía, Banco Central del Uruguay, November 2000, Montevideo, Uruguay

Referee

- *Economica*, London School of Economics
- *Revista Cepal*, Comisión Económica para América Latina y el Caribe

Competencies

Areas of Expertise

Economic Development | International Trade and Finance | Labor Economics and Poverty | Latin America and the Caribbean Region | Macroeconomics and Economic Growth | Monitoring and Evaluation | Multilateral Development Banks Corporate and Operational Activities | Productivity and Firms Competitiveness | Statistics and Econometrics | Sustainable Development Goals

Core Skills

Complex Problem-Solving | Critical and Innovative Thinking | Effective Written and Verbal Communication | Leadership and Teamwork | Multi-Task and Attention to Details | Policy Dialogue and Diplomacy | Quantitative Analysis | Strategic Analysis

Informatics

Proficiency in Microsoft Office and Stata
Knowledge of E-views, Latex, R, SQL, and Tableau

On-Line Certificates

Advanced Stata Programming. Stata Net Courses
Introduction to Big Data. University of California San Diego
SQL for Data Science. University of California Davis
R Programming. Johns Hopkins University

Languages

Spanish (Native) | English (Fluent) | Portuguese (Basic) | French (Basic)

Scholarships and Internships

Visiting Scholar, University of Wisconsin-Madison (2006)
MAE Scholarship, Spanish Agency for International Development Cooperation (2002)
Central Bank of Uruguay (1996), Project: Change of base year in National Accounts
National Institute of Statistics, Uruguay (1995), Project: Survey on economic dynamism and international integration

Volunteer Experience and Other Activities

Project-X (London, UK). Referee of the FEED-X program, which source, test, finance, and scale alternative feed ingredients into the global feed industry
MET Community. Mentoring Latina women entrepreneurs in the area of Washington, DC
Uruguayan American Foundation. Fundraising to support projects in Uruguay in the areas of education and health